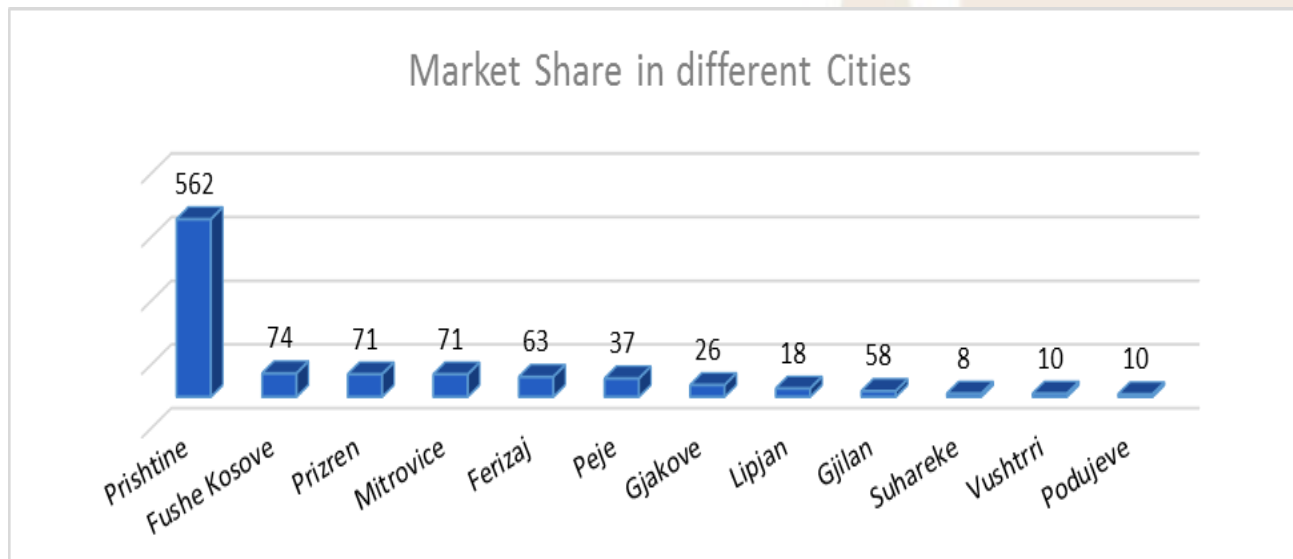


Elevator Market

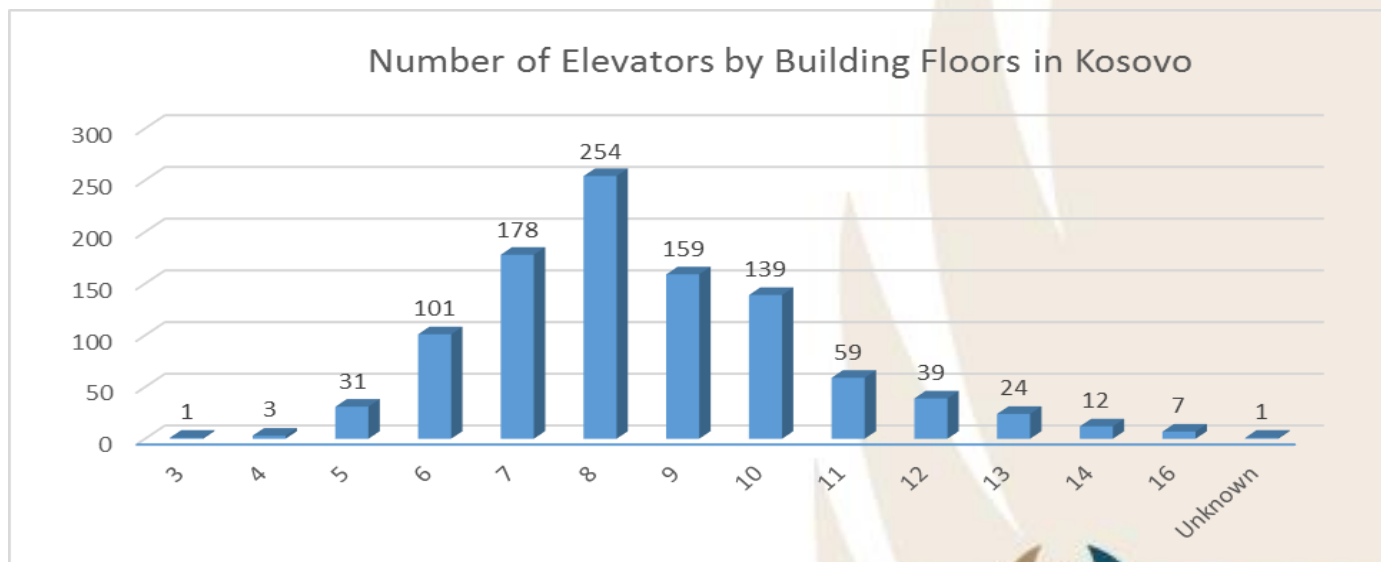


Elevator Market

- Data from the market research shows that there are elevators installed in a total of 12 municipalities across Kosovo (all of the medium and larger sized municipalities were analyzed and data collected in these locations). The distribution of elevators across these municipalities is illustrated by the histogram below. The numbers attached to the bars show the total number of elevators in the specified municipality. According to the market research, roughly 70% of elevators in Kosovo are installed in Prishtina, Fushe Kosove, and Prizren. Prishtina accounts for the highest percentage of elevators with approximately 56%, followed by Fushe Kosove, Prizren and Mitrovica each having around 7% of the total number of elevators in Kosovo.



- Elevators across Kosovo are installed in various level buildings ranging from 3 floors, the smallest, to 16 floors being the highest. The histogram below depicts the number of elevators with regard to the different sizes of buildings. The horizontal axis represents the floors of the buildings whereas the numbers on top of the bars indicates the number of elevators in those buildings. As it can be seen, 254 elevators which represent 25% of elevators in Kosovo, are installed in buildings with 8 floors, 178 in buildings with 178 floors and 159 in buildings with 9 floors.

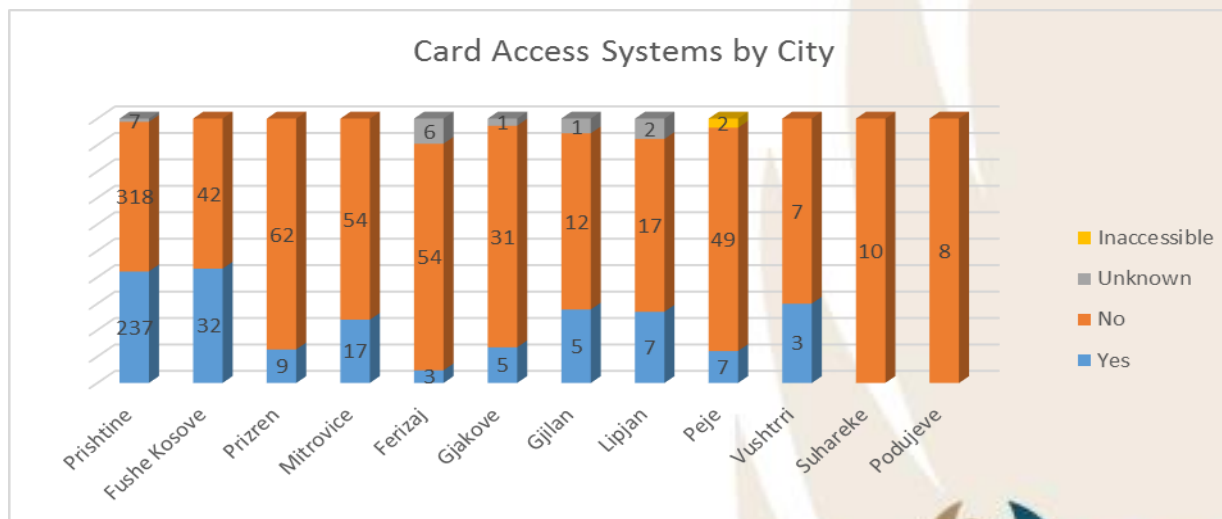


- Statistics show that throughout Kosovo there are a total of 741 (73%) new elevators, 258 (26%) old, and 9 (1%) in of an unknown age. The same data reveals that 58% of old elevators and 83% of new elevators are functional. Majority of new elevators (78%) are installed in buildings ranging from 6 to 9 floors, whereas 62 % of old elevators are installed in building ranging from 7 to 10 floors

Condition and Functionality	Number of Elevators	%
New	741	73.5%
Functional	612	82.6%
Nonfunctional	128	17.3%
Unknown	1	0.1%
Old	258	25.6%
Functional	149	57.8%
Nonfunctional	107	41.5%
Unknown	2	0.8%
Unknown	9	0.9%
Grand Total	1008	100.00%



- Card access systems are installed in 325 elevators representing 32% of all elevators in Kosovo. Most of these elevators operate in Prishtina and Fushe Kosova. Data reveals that 42% of elevators in Prishtina and 43% in Fushe Kosove have card access systems. In Ferizaj only 3 out of 63 elevators have card access systems. Suhareka and Podujeva are the only two municipalities with no card access system elevators. Information regarding card access systems in each municipality is depicted on the histogram below, with values representing the number of elevators. The values in blue represent elevators that have card access systems.



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